

**Press release
Vienne 10 December 2004**

**EXPORT CLASS TROPHIES 2004
HELIOSCOPIE, WINNER OF THE TROPHY FOR THE BEST EXPORT GROWTH**

On the occasion of the 14th edition of “Rendez-vous de Commerce International” and the Classe Export Rhône-Alpes Trade Fair, the jury for the Export Class 2004 trophies rewarded Helioscopie for its commercial strategy for export and its excellent results.

Helioscopie, a company specialising in the medico-surgical treatment of obesity, has received the Export Class 2004 trophy as a reward for the best export growth for a company in Rhône-Alpes with a turnover between 5 and 15 million Euros.

An ambitious export strategy

Since its creation in January 2000, Helioscopie has put in place an export development strategy. Indeed, obesity is a worldwide scourge and millions of patients are potentially concerned by the Helioscopie products.

The first markets have naturally been opened with European countries such as Italy, Spain, Portugal, Greece and the Benelux countries.

A convincing method and results

Helioscopie relies on two essential areas to develop its export strategy:

- Informing and training foreign practitioners thanks to the creation of training centres.
- Relying on a network of commercial partners and specialised distributors in the field of general surgery and gastroenterology.

Today Helioscopie is present in more than 20 countries and is preparing to obtain agreements for Canada, Australia, Brazil and Mexico.

Thus 55% of Helioscopie’s turnover came from export in 2005.

A high-performance range of products

The treatment of obesity is a historic activity for Helioscopie with the development of a range of Heliogast gastric bands for the surgical treatment of obesity, and the Heliosphere intragastric balloon for the non-surgical treatment of obesity.

About Helioscopie

Helioscopie is a French company based in Rhône-Alpes. It was created in 2000 and today has 50 personnel. The company, a leader in the treatment of obesity (gastric bands, dietary supplements), has progressively diversified and also manufactures implantable sites for nutrition and chemotherapy. Characteristics: strong investment in R & D, 13% of turnover (27 patents registered), and an international position, 60% of turnover coming from export. All Helioscopie products are designed and manufactured in France. Helioscopie the 2004 trophy for innovation from the Chamber of Commerce and Industry, Nord Isère.

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Press release and visuals on request

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